

A background image of four business professionals (two men and two women) in a meeting, looking at a laptop. The image is overlaid with a large yellow diagonal shape that covers most of the page. The text is centered over the yellow area.

# Regent Accelerated Management Program (RAMP)

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# WAYS



When we talk about ways, we are talking about the way we think, the way we act and the way we behave. People become successful not because of their theoretical knowledge, but because they think and do things in a certain way.

Be fair in all your dealings, though that is not to say you should not drive bargains. You must always be fair and think about the other side, never do anything wrong by the other party, but you do not have to get something for nothing.

A similar theory says that you cannot give anyone more in cash value than you take, but you can give more in use value than the cash value you take. If you have something you are trying to sell, every time please think about whether the person buying is getting a great use value.

Do not compete with anyone, and if you are selling any person anything that does not add more to their lives than it costs, then you must stop. Wattles said that if you give everyone more in use value than you take in cash value, you are adding to the life of the world with every transaction. If you have people working for you, take from them more in the cash value than you pay them, but organise your business so it is filled with the principle of advancement; each of your employees – who means to do so – should be able to

to advance a little every day. Make your business deliver for your employees, and then it will grow.

The way to achieve is to focus and express to nature, not fixate on poverty or believe that is what you are destined for. If these thoughts are not true, how come there are some people who are extraordinarily successful and others who are not.

When we talk about thinking in a certain way, it is important that we form a clear and certain view of what we want. It is not enough that you should wish to travel. If you were going to send a telegram to a friend, you would not send letters of the alphabet and let him or her construct the message for themselves, nor would you take words at random from the dictionary – you would send a coherent sentence that meant something. When you try to impress your wants and desires on nature, you must remember the same rule applies. If you are vague, you will not receive. Go for your desires, have a clear picture of what you want, and take action every day.

Leisure time is important; spend as much of your leisure time as you can thinking of what you want. Once you know that you really want something, you do not need to do anything, because it automatically happens in your mind. If you do not attract something you think you need and you are thinking in a

certain way, acting in a certain way and it is still not happening, it is not something you are meant to attract. Move forward, move on.

These methods will work if people are willing to overcome mental laziness. The more definite you are of your desire, you should think about it, dwell on it, and bring out its delightful details. The problem is our paradigms – the little voices that tell us we are not able to do it, that we cannot achieve it, and that cause us to lose focus.

See the things you want as if they are around you, then have gratitude and make use of them in your imagination just as you will when they are your tangible possessions. Dwell upon a mental picture, take possession of it and be grateful. Hold this mental image and take ownership. Do not waver for an instant in your faith that it will not work. This is thinking in a certain way.

The person who can sincerely thank nature for things he is yet to receive is working in a different plain of imagination. Our path is to intelligently formulate our desires for things that make for a larger life, to arrange these desires into a coherent whole, and to impress this into the formless substance we call nature. You cannot make an impression if you do not take action. Believe you will receive it and believe it will be there, and absolutely take action.

Imagine an environment and a financial position exactly as you want it, and you will get it. Live all the time in that mental environment until it takes physical shape. Remember it is faith and purpose in the use of the imagination that makes the difference between a scientist, a dreamer and a do-er.

But it is not enough for a person just to think, because their actions must supplement their thoughts. By thought you can cause anything to come to you, but for it to come into your wallet, you must take



action. Under nature's laws, someone will be assisting you and other people's actions will bring you what you want. It will flow towards you, but you must arrange your business so that when that opportunity comes to your door, you are ready. If you are not prepared, you will miss it. Prepare for that moment. Your thought makes all things come towards you, but you still need to take action.

We must always retain vision, stick to our purpose, maintain faith, have deep gratitude, and act in a certain way. This is where readiness to receive an opportunity comes from. That comes with study and understanding the laws of nature. When it comes to preparedness, our intellectual faculties are important: thinking in a certain way, acting in a certain way, and taking action every day.

Through thought, the thing you want is brought to you; by action, you receive it. You cannot act in the future either, for the future is not yet here.

You cannot tell how you will want to act in the future until it arrives. Because you are not in the right business or the right environment today, do not think that you should postpone your action. Take action now and the doors will open. Do not spend time in the present, thinking about the best actions to take in the future.

I have studied in some of the best business schools in the UK and USA, learning about contingency planning, but I have learned that if you plan for negativity you get it. I am not saying you should not plan, but if you act in the present with your mind on the future, your present will be disadvantaged. If you are trying to do something now, you are not giving 100% if your mind is on what you are going to do next. That is what mindfulness is all about: be present in the present. Focus on the present and take action, never just sit and wait for results to come. If you have a wonderful idea, take action. The only way to take action is to bring that idea into the subconscious mind. You cannot take an action until you go through the creative process.

There is never any time but now, and there never will be any time but now, Wattles wrote.

And you should not worry until a worry worries you; think about what serves you and take action today. Do today's work well and forget about tomorrow or yesterday. Do not try to do tomorrow's work today and do not wait for something to change before you act.

Do not spend time thinking about things without taking action. Do not cast about seeking new things to do. Once there is a purpose, once you believe in something, go ahead. Form a clear mental picture of what you want, hold on to that, have gratitude, and have faith. If you do this every day, and act every day towards what you want, that is the way towards anything you want to achieve.

